

2024 Fall: Washington State Aerospace Mission to Japan



Co-hosted by





Venue: Ark Mori Building 7F Innovation Garden (Event Area), 1-12-32 Akasaka, Minato-ku, Tokyo 107-6006 https://www.jetro.go.jp/en/invest/jetros_support/jetro-innovation-garden.html

October 15th Tuesday

Pitch Sessions and Networking Reception 15:00-18:00 Primary Audience: Japanese companies of aerospace and related industries, plus JETRO's JBRIDGE (Its membership consists of Japanese companies in search of technologies.) https://www.jetro.go.jp/en/j-bridge/

- 15:00 Audience to check in
- 15:15 Opening (MC)

Tetsuro Eto, Japan Representative, WA State Department of Commerce

Greetings

Shin Hirota, Director, Investment and Alliance Division, Innovation Department, JETRO

15:20 WA State Aerospace Industry Overview

Robin Toth, Director of Economic Development for the Aerospace Sector Washington State Department of Commerce

15:30 Greetings

Christy Mastin, International Trade Business Advisor The Washington Small Business Development Center (SBDC)

15:35 WA Company Presentation 1 Josh Tull, President, Industrial Machine Tool

- 15:40 WA Company Presentation 2 Lee Human, President & CEO, AeroTEC
- 15:45 WA Company Presentation 3 Michelle Maki, People Operations Manager, Toolcraft

15:50 Guest Keynote 1

Nobuyuki Odagiri, Ph.D., SAMPE Fellow

Professor, Innovative Composite Center (ICC), Kanazawa Institute of Technology (KIT) Advisor, Industry Cooperation on Composite Material Technologies industrial Cooperation Office (Former TORAY Seattle GM)

16:00 Guest Keynote 2

Naoki Yamamoto, Manager, Investment & Business Development Sect. Business Development Office, Sojitz Corporation (Former Sojitz Seattle GM)

- 16:10 Guest Keynote 3 "Tips for collaborating with Japanese corporations"
 Kiyoshi Anzai, Fellow, Business Development, ABeam Consulting Ltd. (Executive in charge of Aichi Prefecture Landing Pad)
- 16:20 Break
- 16:30 Greetings:
 Kiyoshi Kayashima, Director, Hyogo Economic Development Center and Hyogo-Kobe Business Support Center in Tokyo
- 16:35 JETRO Briefing Shuhei Oku, Investment and Alliance Division, Innovation Department, JETRO
- 16:50 Landscape of U.S. aerospace industry and legal considerations when working with U.S. companies Hiroki Sugita, Partner, Orrick Tokyo
- 17:05 Intralink Presentation **Richard Lyle**, Vice President Trade & FDI, Intralink
- 17:10 Networking Reception Light refreshments will be provided by Orrick.
- 18:00 Ends